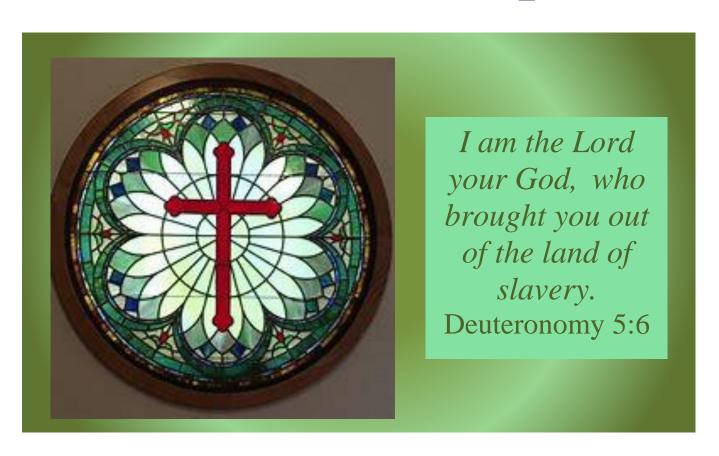


# 2021 Annual Report



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# SAINT JOHN'S LUTHERAN CHURCH 2021 ANNUAL REPORT



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# † † † † † † † † † † Saint John's Lutheran Church

## **Church Council 2021**

**Officers:** 

President Wes Drysdale

Vice President Kevin Colton

Treasurer Brian King

Secretary Roseann Carroll

Liaisons:

Property Mark Haley

Worship & Music Wes Drysdale

Good News Team Cyndi Perry

Social Ministry Jeff Metcalfe

**Christian Education** 

Children's & Youth Christian Education

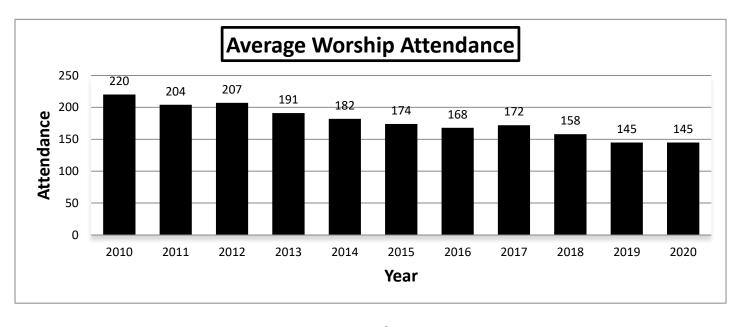
**Kevin Colton** 



### Parochial Report Saint John's Lutheran Church December 31, 2021

	Baptized	Confirmed
Membership as of end of 2021	246	220
Membership received during 2021		_
Affirmed Faith	6	5
Baptism 0-15 yrs.		
Baptism Adult		
Other Lutheran		
Transfer		
Total New Members Received		
Baptized youth who were confirmed in 2021		7
Total Baptism/Confirmation Gains		
	252	232
Members Removed During 2021		
Death	5	5
Other/inactivity/moved		
Transfer		
Total Baptism/Confirmed Removed		
Membership as of December 31, 2021	247	227

**Associate Membership** 



4

4



### Saint John's Lutheran Church Members Received 2021

ARRIAGA, ROCKY
BURTON, CAROL
LINQUIST, REBECCA
SMALL, SAMANTHA
SMALL, SHAWN
SMALL, VALERIE

### **Members Removed By Death 2021**

ERICKSON, CAROL LINNAN, TRUDY MAYFIELD, BARBARA MUNDEN, GWEN PENNINGROTH, KENT

† † † † † † † † † † † † Members Removed 2021
None



# **The 2021 Nominating Committee Report**

The present nominating committee members:

David Immel
Louise Frye
Ron Werner
Roseann Carroll
Wes Drysdale
Greg Wallace

After prayerful consideration, we present the following nominees: Council –

Jeff Metcalfe Emanda Miller Louisa Troemel

#### **NOMINATING COMMITTEE FOR 2022:**

At Large - Four members to be elected for a one-year term:

Ron Werner Bob Weiger Janice Goodwin Shar Terborch

# † † † † † † † † † † † Congregational Meeting – Part II January 2021

With Covid lockdowns, the church had to conduct the January 2021 Congregational Meeting by mail-in ballot (as we did with the December 2020 Budget meeting).

Ballots were sent to all member households with return envelopes in early January. As agreed, the votes that arrived by Tuesday, January 19th were counted on that day by Cheryl Apfel and Sandy Lebens.

The agenda items on the ballot were to select three new Council members, and a new Nominating Committee, and to vote on ratifying a denomination-wide constitutional change for the North American Lutheran Chruch (NALC).

There were 111 ballots sent in. There were 5 invalid ballots.

The results were:

New Council Members elected: Frank Drake Mark Haley Pat Muran

Nominating Committee slate was approved: Karen Correll David Immel Louise Frye Ron Werner

The NALC Consitution ratification was also approved.

Respectfully submitted,

Greg Wallace (on behalf of the Church Council)

# † † † † † † † † † † † Saint John's Lutheran Church Annual Congregational Meeting Part 1 December 19, 2021

Thanks to all who participated. We had some wonderful input on a wide range of topics (cutting insurance costs, the property refurbishment fund, the "Fruit of the Tree" Thrivent accounts, and how we might grow the church as we come out of Covid times). These meetings are never dull!

The 2022 Budget was approved by a majority vote, with a quorum being verified.

# † † † † † † † † † † Pastor Greg's Annual Report 2021

"I thank my God every time I remember you, constantly praying with joy in every one of my prayers for all of you, because of your sharing in the gospel from the first day until now. I am confident of this, that the one who began a good work among you will bring it to completion by the day of Jesus Christ." Philippians 1:3-6

2021 was another stinker in so many ways. We all had strength and perseverance to make it through the first year of Covid, but, to me, the 2nd year really felt worse. It became a marathon instead of a sprint. Personally, I've felt more discouraged this past year than in any time I can remember.

The hardest blow continues to be the separation and distance we're feeling from each other. We still have folks we haven't laid eyes on at worship in over a year. Yes, many are worshiping online but that only gets you so far. There's a cultural apathy that can easily leak into the church making us less committed to being a family that gathers together.

We worked hard all year to be together when we could. We really ramped up in-person fellowship events and meals. We invested in our online worship with a better sound system. Many of our Committees and teams were back to meeting and serving together this fall. We are still doing a lot of meaningful outreach and service.

God must not be finished with us yet. He's continuing to do a good work in us while we still have life and breath. I'm not giving up and I have hope for the future because God is faithful.

Here's to a ministry-filled, fellowship-drenched, worshipping community in 2022!

Thankful for you,

Greg

Greg Wallace Pastor

# † † † † † † † † † † Congregation Council President's Report 2021

Missing our family. I think that more than anything – this is how I feel as we enter our third year in the COVID pandemic world.

While I am grateful for God's blessings (including the rally and support around stewardship that helped us meet our budget obligations this year – and the way that music ministries came together for the Christmas musical service overwhelmed me and touched us all) - I miss the many activities and people around our church and it's ministries.

We've done our best to adapt services and ministry to be as effective as possible celebrating an investment into a new church sound system and social media material and we've celebrated re-starting in-person Church and Children's church. We've done this with changing restrictions (everything from outdoor services – to yellow rope social distance markers – to masks – to gallon-sized sanitizers) that have impacted nearly everything we do. Which when we look back honestly have declined on many levels over the past few years. Throughout all of it- smaller and smaller groups of faithful have carried increasing burdens.

It's easy to get discouraged during this on-again, off-again and prolonged pandemic environment. For our Pastor, our leaders, and our congregation. To overcome this, we have to acknowledge that we can't do it on our own - and it's vitally important that we trust and rely on God's promise

Commit your way to the Lord; trust in him, and he will act.
- Psalm 37:5. ESV

I'd ask you to join me in praying for the revitalization of our church. We have to be brave enough to tell each other that we can't keep pretending things will be okay if the church just keeps on being faithful. We need everyone to support, encourage and lift each other up to a greater level than we are today. Council will be meeting in February to discuss changes in existing ministries and potentially new ministries that could be started. Regardless of the outcomes of those meetings, it is important to remember that our members are our church. Ministries can't exist in a vacuum. It takes a family that actively participates and challenges other people. Simply put – we need you.

Your family misses you.

Yours in Christ,

Wes Drysdale

Congregational President, 2021

# † † † † † † † † † † † CHILDREN'S MINISTRY REPORT 2021

2021 - What a year (AGAIN!) Youth and Children's Annual Report

#### Confirmation & Youth Group

In June we confirmed 7 students. It was a challenging year but this group of students are resilient and worked hard to make the most of our time together. We had a great fellowship lunch following worship. In June our two graduating Seniors hosted a fellowship lunch for the congregation. They also received quilts made by Pam Glenn. :) Over the summer the youth group continued to meet, do outings and dig into great conversations around faith. Beginning in August the youth group returned to regular weekly meetings for relational and spiritual investment.

#### **Trips & Fundraisers**

In July 8 students and 2 adults spent a week in Big Bear. This gave us the opportunity to still have a time of retreat, faith building, worship, and relational investment while minimizing Covid exposure or restrictions. We spent time on the lake, in the mountains, in the hot tub, playing basketball in the park, hiking, and had great evenings of worship and food prepared by teams of students. The students hosted a bake sale to help offset the cost of Big Bear and in November/December we sold calendars. Due to the Covid pandemic and therefore restrictions, we were unable to do additional youth camps or fundraisers in 2021.

#### KidsChurch

We re-launched weekly Sunday morning KidsChurch in May. Attendance has been light but we feel it is important to provide this opportunity and invest in the kids of Saint John's. We have one new family that has joined the church with a Kindergarten child (yay! We love her!)

#### Porch Drops, Mailings, and Monthly Family Devotional Boxes

Throughout the first half of the year (until we relaunched KidsChurch) we continued to help families stay connected with Saint John's, grow spiritually and have fun as a family. We did this through dropping things off at their homes, and periodically through the mail.

#### **Advent Night**

We had about 60 people in attendance for Advent night this year hosted by the Youth and Children's Committees. To simplify we had amazing soups, salad and bread followed by a fun night filled with crafts, making advent wreaths and special gifts for our homes as well as ones to be delivered our homebound members, singing around the Christmas tree, and sprucing up the church with additional Christmas decorations.

First Communion, Easter Fun Day, traditional VBS, Trunk or Treat, annual Christmas Play and other large congregational or community outreach events were postponed in 2021 due to the Covid pandemic.

Submitted by Cindi Wallace
Director of Youth and Children's Ministries

# † † † † † † † † † Evangelism Good News Team 2021

Mission Statement: To do outreach to past, present and future worshippers.

This year the Good News Team's members were Cyndi Perry (Chairperson and Council Liaison), Jeff Metcalfe, Carol Burton and Pastor Greg Wallace. The committee met in person on the second Thursdays at 2:00 for the months July, September and November.

In July, Nancy Duty passed on the leadership of the committee to Cyndi Perry due to health problems. Cyndi was recently elected as the Council member who would be taking Cheryl Price's place as the Council Liaison for the GNT.

#### **Committee Accomplishments**

An antiquated sign at Fair Oaks and Valley Road was removed by the City of Arroyo Grande at our request. The sign directed drivers to Saint John's and had been erected by the city long ago.

The jars of Welcome Bean Soup were decorated with a seasonal theme.

Welcome Packets were made for visitors. The packets contain information on the vision, missions and history of Saint John's in addition to contact information and the bean soup recipe. They also contain chocolate candy.

New Member Packets were also made for the New Member Class which was held in October. Five new members were welcomed at that time.

Trunk or Treat was not held this year.

Christmas postcards were ordered from outreach.com. They were 5.5 by 8.5 inches, glossy on one side with printing to the edge with Matte, blank backs. Greg designed the backs of the postcards and the office was able to print them and separate them at the perforations. Greg had purchased a mailing list for Trilogy and Sunrise Terraces with 1,066 addresses and a postcard was sent to each of them.

Easter postcards were also purchased (they were on sale) and the backs will be printed when the details are known.

Respectfully submitted, Cyndi Perry, Chairperson

## † † † † † † † † Stephen Ministry 2021



Despite the continuing challenges of caregiving in a pandemic, we put our faith in God and he led us through. What did 2021 caregiving look like? Our Stephen Ministers continued their commitments to their care receivers, sometimes meeting by phone, zoom, or FaceTime. When circumstances and weather permitted, we were blessed to be able to meet in person. We never faltered in our efforts to follow Paul's guidance, as he wrote in Galatians 6:2, "Bear one another's burdens, and so

fulfill the law of Christ."

Thanks and praise to God for His active participation in these caring relationships and through our care givers. One more big blessing: in the fall, we were able to hold our first new training classes for new Stephen Ministers in over 7 years! We were blessed that three new Stephen Minister candidates heard God's call, and elected to join this wonderful ministry. Mel Gomez, Rebecca Linquist, and Theresa Wolfe Masicampo will be joining us after they are commissioned on January 16, 2022.

In an effort to make more resources available to care for people that are hurting or going through life crises, we built a slat-wall display just to the right of the entrance to the Sanctuary. This display contains books and short pamphlets to help bring God's Word to people as they face a variety of life challenges, including death of a loved one, cancer, severe illnesses, grieving, mental health issues, loneliness, depression, addiction, and more. All books and pamphlets are complementary.

What's ahead for 2022? We will begin the year by commissioning our three new Stephen Ministers above, which will allow us to care for more people. We will continue our Christian caregiving education to further hone our skills. We will also continue reaching out and publicizing what our Stephen Ministry program is all about (one-to-one Christian care, where we are the care givers and God is the cure giver).

Our active Stephen Ministry roster includes: Pastor Greg, Kerry Wood, Gordon Eiland, Robin Eiland, Shar TerBorch, with Mel Gomez, Rebecca Linquist, and Theresa Wolfe Masicampo joining in January.

Thank you, congregation members and friends, for your continued prayers, support and encouragement and for stepping forward as care receivers. It is a blessing for us to witness what God can do for people that are hurting. Please reach out to Pastor Greg, or any of us, if you find yourself in such a situation, and may God continue to richly bless one and all.

In His love and service,

Gordon and Robin Eiland

"My command is this: Love one other as I have loved you." John 15: 12

# † † † † † † † † † † Global Missions Annual 2021 Report

"Therefore go and make disciples of all nations, baptizing them in the name of the Father and of the Son and of the Holy Spirit and teaching them to obey everything I have commanded you. And surely I am with you always, to the very end of the age." Matthew 28:19-20 NIV

Our committee resumed meeting in early 2021 after being on "pause" since the beginning of the pandemic in March 2020. We were excited to get back to our goal of reaching others throughout the world with the Gospel of Jesus.

The following are some of the highlights of our activity in 2021:

- In April, we collaborated with the Social Outreach Services Committee to sponsor a
  Missions Festival. We held a silent auction and a live auction which raised over
  \$14,000. The funds were evenly divided and donated to The Zozu Project (SolidRock
  Christian School in Uganda) and Iglesia Luterana Santa Cruz, a Hispanic church in Santa
  Maria, CA.
- In October, the Social Outreach Services Committee expressed their desire to combine
  with Global Missions in order to join efforts and continue to support outreach both
  domestically and globally. Global Missions members agreed to theidea and began the
  process of merging. When approved by the council, the new committee name will be
  Community and Global Missions.
- We are beginning to support a ministry, Frontiers, that takes the Gospel to Middle Eastern countries like Jordan, Syria and Afghanistan.
- In December, our Bethlehem Bazaar, raised \$350 for Iglesia Luterana Santa Cruz,
   \$1,400 for Zozu Project and signed up thirty-five sponsors for needy children's Christmas gifts through the Christmas Angel Project.

We thank God for his provision and guidance. A heartfelt thank you to Pastor Greg, the missions teams and to all of you who supported our fundraisers!

**GLOBAL MISSIONS TEAM MEMBERS:** 

Mavis Trelstad Pat Muran Diane Schallen

Submitted by Pat Muran, Global Missions Chairperson



### Social Outreach Service 2021 (S.O.S.)

**Team Members:** 

Sandy Lebens, Chairperson Betty Knudson Emanda Miller Naomi Klinkenberg

Although our ministry team only met in person a few times during this year, we kept in touch via phone calls and were able to continue serving the needy both locally and globally. On a monthly basis, our team and other dedicated members of the St. John's family provide meals for People's Kitchen, food for the 5 Cities Christian Women's Food Pantry, and support and clothing for the Homeless Coalition Warming Center. In addition, we sponsor and pay school fees for 2 children at Solid Rock Christian School in Arua, Uganda, through the Zozu Project.

On April 24, 2021, the Social Outreach Services Ministry Team invited the Global Missions Ministry Team to combine efforts and we hosted a Multicultural Fair and a live and silent auction on the church grounds which raised \$14,476.00. This money was divided equally between the Zozu Project and Iglesia Luterana de Santa Cruz "Feed the Field Workers Program". Many willing and hardworking hands pulled together to make this event so successful. Over 70 people donated items for the Silent Auction; 7 large items were donated for the Live Auction, and 11 items were raffled. Music from the Woodland Drive Band, the quick humor of auctioneer, Rich Schultz, the delicious food provided by Patty Ouimette, and the persistence of Ron Werner during our "call to action" all made for a fun-filled afternoon.

On December 5, 2021, Social Outreach Services co-sponsored the Bethlehem Bazaar along with the Global Missions Team. This bazaar formerly known as the Alternative Gift Giving Christmas was an opportunity to refocus on Christ as the reason that we celebrate Christmas. The emphasis was to give a gift to a charity in honor of a loved one. These life changing gifts benefitted Zozu Project (shoes, uniforms, food, and school supplies) and Iglesia Luterana de Santa Cruz' "Feed the Field Workers Program". Close to \$1800.00 was donated to these two programs thanks to the generosity of the congregation.

We look forward to serving alongside each of you in 2022.

Respectfully submitted, Sandy Lebens, Chairperson

### + + + + + + + + + +

#### **Dress A Girl Around the World 2021**

Even though we were unable to meet after March 14th, our last workshop in 2020, we continued the production of dresses by making dress kits and putting them in a bin for our sewers to pick up and do their magic with the dresses. As dresses were completed they found their way into another bin for me to gather the dresses and organize them by size, getting them ready for their new home. We partnered up with Operation Christmas Child, both here on the Central Coast and also in the Simi Valley, Van Nuys and south areas. Between all the seamstresses here at Saint John's, as well as House of God in Redlands, a church group in Camarillo, and a couple of others, we were able to provide over 1200 dresses to be distributed somewhere in the world where they were needed most. What a blessing God gave us!

Be Blessed - Make a Dress!

Pamela Glenn
Dress A Girl Coordinator for Saint John's Lutheran Church
Dress A Girl Ambassador for the Central Coast of California
DressAGirlAGCA@gmail.com
805-710-7941

# † † † † † † † † † † † Music Ministries 2021

#### **ORGAN**

Dawn Russ served as our Organist for the year, and I substituted when needed. In addition, I accepted a part-time position as Organist for Bethel Lutheran Church in Santa Maria, playing there throughout the summer, with a 1st and 3rd Sundays schedule in the fall. We so appreciate Dawn's talents and her willingness to play for us, as she also serves as Organist for Grace Bible Church. Starting in September, Grace Bible began a once monthly pre-worship hymn sing, and so I play the 4th Sunday each month in Dawn's stead at Saint John's.

- Shari Bowman, Substitute Organist

#### HANDBELL CHOIRS

With the Covid pandemic still looming large, Handbells were on temporary hiatus January and February, resuming rehearsals in March as we prepared for Holy Week and Easter Sunday services. On and off throughout the year, depending on Covid status, we would most often pre-record, which was then played during worship. And for the first time ever, we continued to rehearse and play through the summer months, since we've missed so much time in quarantine. Ringing once monthly for worship, we began in-person ringing for worship once again in late October, and participated in our annual Christmas musical worship, "A Tapestry of Carols", in December. Another first, it was our great pleasure to share our musical gifts by traveling to Bethel Lutheran Church in Santa Maria in December, where we played one of our Christmas pieces for their worship service.

I would like to thank my amazing team of ringers, who were so flexible and willing to do whatever necessary to add musical uplift to our worship: Karen Correll, Carlyn Hinds, Kathy Lindstaedt, Sandy Varley, Pam Webster, and faithful substitute, JoAnn Wing. They bring so much joy and fun to every rehearsal, and I'm grateful for their support and prayers as we lift each other up to our amazing God. I continue to pray for an end to this global pandemic, and that we are once again able to worship face-to-face as a family and resume our music ministries in safety!

- Shari Bowman, Director

#### CHANCEL CHOIR

Chancel Choir was also on Covid hiatus early in the year, resuming rehearsals in early March in preparation for Holy Week and Easter Sunday. I served as Accompanist, with Choir pre-recording their anthems through most of the spring and summer months. Again a first, as we sang through the summer — it was a welcome relief to continue our music, most often rehearsing in the larger space of the Commons for safety reasons, with the music and fellowship lifting our spirits! In late August, I re-started duties as Chancel Choir Director, with Janice now focusing more on Songfest and instrumental selections. I am truly grateful for her leadership of Choir these past several years, and am also thankful for our ability to "morph" into different musical positions in the church which keeps things fresh and new!

We resumed singing "live" in worship in early October, and once again held our annual Christmas musical worship program, "A Tapestry of Carols", which we so much missed having last year. MANY thanks to our singers: Dawn Drysdale, Tyler Drysdale, Wes Drysdale, Robin Eiland (new!), Louise Frye, Janice Goodwin, Rebecca Linquist (new!), Tim Myer, Adrienne Rule, Jan Shaver (new!), Louise Taylor, Shar TerBorch, Priscilla Thomas, Greg Wallace, Beth Webb (new!), Bob Weiger, and Cal Wood.

- Shari Bowman, Director

### + + + + + + + + +

### Women's Ministry of Saint John's

2021 still finds Covid rules not allowing meetings and activities, however, sponsorship for our Zozu child was sent in January.

Women's Ministry was finally able to have a meeting in September. Bob Gold was our speaker who told of his experiences in the U.S. Navy and about how he met his wife Sylvia. At this meeting it was decided to form a management committee instead of electing officers for the year. Committee members are, Louise Frye and Rena Weiger as Co-Chairs, Ruth Kapka as Treasurer, Linda McNair and Ethyl Lenz.

Women's Ministry was able to hold its traditional White Elephant and Bake Sale in October, showing a record profit of \$10,212. This was made possible by the donations, hard work and purchases from our Saint John's family.

In December we were able to have a wonderful Christmas Luncheon and business meeting in the Commons. We thank Ruth & Steve Kapka for the super decorations and center pieces. We were entertained by the "Tree O" consisting of Louise Frye, Janice Goodwin & Elizabeth Webb. At the meeting we voted to donate funds to the following charities:

Peoples Kitchen
5 Cities Homeless Coalition
Captive Hearts
5 Cities Food Pantry
Zozu Project (student tuition)

We also agreed to purchase a small refrigerator for the Commons.

We are hopeful to hold meetings in March, June, September and December of 2022. At these meetings we will decide on more charitable donations from our fund-raising efforts.

The Women's Ministry continues to provide paper goods for the kitchen as well as coffee supplies and cookies for between the services. We also provide \$360/year Good Samaritan money for Pastor Greg to distribute.

Remember, if you are a female member of Saint John's, you are a member of the Women's Ministry. We hope to see you at an event or meeting soon.

Respectfully submitted, Rena Weiger

+ + + + + + + + +

# WOMEN'S MINISTRY OF SAINT JOHN'S LUTHERAN CHURCH Saint John's Women's Ministry Annual Financial Report - 2021

	checking account balance-December 31, 2021	\$12,266.84
	total donations	\$2,710.00
	Good Samaritan	\$360.00
	5 Cities Food Pantry	\$300.00
	Peoples Kitchen	\$500.00
	5 Cities Homeless Coalition	\$500.00
	Captive Hearts	\$500.00
-	Zozu - Mauringe Eyokie - Christmas	\$50.00
	Zozu - Mauringe Eyokie - (tuition)	\$500.00
	donations	
	total expenses	\$2,098.62
	white elephant expenses	\$472.60
	replace commons refrigrator	\$150.00
	Zozu - gift basket fundraiser	\$57.00
	Christmas luncheon	\$734.63
	paper cups & coffee filters	\$113.77
	kitchen supplies	\$570.62
	expenses	
		<b>V22,122,00</b>
	total income	\$11,422.68
	Thrivent	\$250.00
	Christmas luncheon	\$410.00
	donation	\$500.00
	white elephant & bake sale	\$10,181.43
	coffee money	\$81.25
	income	

# † † † † † † † † † † Scrip Program 2021

#### THE FOLLOWING SCRIP IS CARRIED IN STOCK

<b>VENDER</b>	<u>\$ VALUE</u>	<u>VENDER</u>	\$ VALUE
Ace Hardware	25/100	Olive Garden/Red Lobste	er 25
Arco	50/100/250	Office Max	25
Amazon	25/100		
Bath & Body	10/25	Panera Bread	5/25
Bed Bath & Beyond	25	Regal Entertainment	25
Big 5	25	Rite Aid	25
Burger King	10	Blaze Pizza	25
Chili's	25	Ross Dress 4 Less	25
CVS Pharmacy	25	Smart & Final	25/50/100
Home Depot	25/100	Starbucks	10/25
I-Tunes	25	Shell	25/50/100
Denny's	10	Target	25
K-Mart/Sears	25/50	Vons	25/100
Kohl's	25	Wal-Mart	25/100

For a complete list of venders available for special order see your Scrip Coordinator or the church office.



### Resurrection Garden Columbarium Fund REPORT 2021

Jan -

	Dec 2021
Other Income/Expense	
Other Income	
8300 · Columbarium Income	
8301 · Columbarium Sales	1,250
8303 · Columbarium	
<b>Donations</b>	
8300 · Columbarium Income - Other	0.00
Total 8300 · Columbarium	
Income	
<b>Total Other Income</b>	1,250
Other Expense	
9300 · Columbarium Expenses	
9302 · Col - Cast Bronze	
Plaques	120 5
9307 · Col - Gardener	428.67

9310 · Col - Misc Expense

9300 · Columbarium Expenses - Other

**Total 9300 · Columbarium** 

**Expenses** 

**Net Other Income** 

**Net Income** 

**Total Other Expense** 

In His Service Cheryl Apfel, Bookkeeper

428.67

821.33

821.33



The Endowment Committee continued their stewardship of the following Endowment Funds:

The Saint John's General Endowment Fund
 The Edwin & Gloria Medley Global Mission Fund
 The Marty Hanson Memorial Fund
 TOTAL
 1/1/2022 Balance - \$66,004.26
 1/1/2022 Balance - \$38,970.45
 \$1/1/2022 Balance - \$38,024.26
 \$157,998.97

These funds are managed by InFaith Community Foundation, a division of Thrivent, and are invested in the InFaith Growth Portfolio, designed to meet long term growth objectives. The goal of these Endowment Funds is to use earnings to support ministries within Saint John's. Distribution of investment profits is limited to 5% of each fund's year end value, as long as the distribution does not take the fund below its principal investment.

When these funds were originated, the following distribution protocols were established:

General Fund – 15% Youth, 20% Mission, 15% Worship & 50% Any Area

Medley Fund – 100% Global Missions

Hanson Fund – 100% Youth

During the first quarter of each year the committee assesses fund performances, in accordance with the By-Laws, to determine if earnings allow for a distribution. If so, ministries are encouraged to complete a funds request to be considered by the committee. Distributions are made in May of that year.

Fund performances during 2020 resulted in a net distributable gain of \$7,598. Due to Covid there was a delay. However, based on the rules and ministry requests, the following distributions were made in October.

- Youth \$2,305
- Global Missions \$2,596
- Local Missions \$635
- Worship \$476
- Social Kicks/Impulse Forum \$386
- Music Ministry \$500
- Good News Team \$200

**Total \$7,598** 

A preliminary review of 2021 fund performances indicates that we may be able to make a distribution in May of 2022.

The 2020 Endowment Committee Members were Bob Weiger – President/Treasurer, Frank Lebens – Secretary, Terry Fibich, Julie Lebens, Brian King and Pastor Greg Wallace.

Respectfully submitted by Bob Weiger, on behalf of the Endowment Committee.

+++++++++

#### Saint John's Lutheran Church Financial Secretary Annual Income Report January - December 2021

General Fund C	offerings		
1-4105		351,404.42	
3-4107		3,943.78	
7-4113	Initial	54.00	
20-4125		1,440.00	
21-4120		20.00	
22-4122		720.00	
23-4124		270.00	
24-4126		4,740.00	
26-4128		355.00	
27-4129	0 0	2,460.00	
27 4123	Ciriotinas	\$365,407.20	
General Fund S	necial Income	<i>\$303,407.20</i>	
5-4252		256.00	
11-4242		2,730.00	
12-4240		19.00	
124-4256		870.00	
124 4250	Stair Girts	\$3,875.00	
General Fund D	esignated Benevolences	\$3,573.00	
6-4445		0.00	
31-4425		1,305.00	
37-4425	•	625.00	
40-4425		14,526.00	
83-4425		750.00	
03-4423	Disaster Keller - Files	\$17,206.00	
		317,200.00	
	General Fund & Endo	owment Fund Sub Total	\$386,488.20
Dedicated Fund		owment Fund Sub Total	\$386,488.20
Dedicated Fund	ls		\$386,488.20
28-2801	<b>ls</b> Family Crisis	50.00	\$386,488.20
28-2801 32-2861	ls Family Crisis Good Samaritan	50.00 0.00	\$386,488.20
28-2801 32-2861 36-2852	Family Crisis Good Samaritan Global Mission	50.00 0.00 0.00	\$386,488.20
28-2801 32-2861 36-2852 42-2803	Family Crisis Good Samaritan Global Mission Youth Ministry	50.00 0.00 0.00 1,894.63	\$386,488.20
28-2801 32-2861 36-2852 42-2803 47-2858	Family Crisis Good Samaritan Global Mission Youth Ministry Dress A Girl	50.00 0.00 0.00 1,894.63 1,524.00	\$386,488.20
28-2801 32-2861 36-2852 42-2803 47-2858 54-2809	Family Crisis Good Samaritan Global Mission Youth Ministry Dress A Girl Scrip Donations	50.00 0.00 0.00 1,894.63 1,524.00 241.43	\$386,488.20
28-2801 32-2861 36-2852 42-2803 47-2858 54-2809 60-2860	Family Crisis Good Samaritan Global Mission Youth Ministry Dress A Girl Scrip Donations Endowment Grants	50.00 0.00 0.00 1,894.63 1,524.00 241.43 7,598.00	\$386,488.20
28-2801 32-2861 36-2852 42-2803 47-2858 54-2809 60-2860 66-2819	Family Crisis Good Samaritan Global Mission Youth Ministry Dress A Girl Scrip Donations Endowment Grants Stephen Ministry	50.00 0.00 0.00 1,894.63 1,524.00 241.43 7,598.00 600.00	\$386,488.20
28-2801 32-2861 36-2852 42-2803 47-2858 54-2809 60-2860 66-2819 72-2817	Family Crisis Good Samaritan Global Mission Youth Ministry Dress A Girl Scrip Donations Endowment Grants Stephen Ministry Social Outreach	50.00 0.00 0.00 1,894.63 1,524.00 241.43 7,598.00 600.00 0.00	\$386,488.20
28-2801 32-2861 36-2852 42-2803 47-2858 54-2809 60-2860 66-2819 72-2817	Family Crisis Good Samaritan Global Mission Youth Ministry Dress A Girl Scrip Donations Endowment Grants Stephen Ministry Social Outreach Pastor Appreciation	50.00 0.00 0.00 1,894.63 1,524.00 241.43 7,598.00 600.00 0.00 420.00	\$386,488.20
28-2801 32-2861 36-2852 42-2803 47-2858 54-2809 60-2860 66-2819 72-2817 119- 120-2865	Family Crisis Good Samaritan Global Mission Youth Ministry Dress A Girl Scrip Donations Endowment Grants Stephen Ministry Social Outreach Pastor Appreciation Pastoral Discretionary	50.00 0.00 0.00 1,894.63 1,524.00 241.43 7,598.00 600.00 0.00 420.00 8,000.00	\$386,488.20
28-2801 32-2861 36-2852 42-2803 47-2858 54-2809 60-2860 66-2819 72-2817 119- 120-2865 140-2839	Family Crisis Good Samaritan Global Mission Youth Ministry Dress A Girl Scrip Donations Endowment Grants Stephen Ministry Social Outreach Pastor Appreciation Pastoral Discretionary Anniversaries and Blessings	50.00 0.00 0.00 1,894.63 1,524.00 241.43 7,598.00 600.00 0.00 420.00 8,000.00 60.00	\$386,488.20
28-2801 32-2861 36-2852 42-2803 47-2858 54-2809 60-2860 66-2819 72-2817 119- 120-2865 140-2839	Family Crisis Good Samaritan Global Mission Youth Ministry Dress A Girl Scrip Donations Endowment Grants Stephen Ministry Social Outreach Pastor Appreciation Pastoral Discretionary Anniversaries and Blessings Property Refurbishment	50.00 0.00 0.00 1,894.63 1,524.00 241.43 7,598.00 600.00 420.00 8,000.00 60.00 3,120.00	\$386,488.20
28-2801 32-2861 36-2852 42-2803 47-2858 54-2809 60-2860 66-2819 72-2817 119- 120-2865 140-2839 186-2802	Family Crisis Good Samaritan Global Mission Youth Ministry Dress A Girl Scrip Donations Endowment Grants Stephen Ministry Social Outreach Pastor Appreciation Pastoral Discretionary Anniversaries and Blessings Property Refurbishment KidsChurch - Zozu	50.00 0.00 0.00 1,894.63 1,524.00 241.43 7,598.00 600.00 420.00 8,000.00 60.00 3,120.00 455.00	\$386,488.20
28-2801 32-2861 36-2852 42-2803 47-2858 54-2809 60-2860 66-2819 72-2817 119- 120-2865 140-2839 186-2802 192-2859	Family Crisis Good Samaritan Global Mission Youth Ministry Dress A Girl Scrip Donations Endowment Grants Stephen Ministry Social Outreach Pastor Appreciation Pastoral Discretionary Anniversaries and Blessings Property Refurbishment KidsChurch - Zozu Council Discretionary	50.00 0.00 0.00 1,894.63 1,524.00 241.43 7,598.00 600.00 420.00 8,000.00 60.00 3,120.00 455.00 0.00	\$386,488.20
28-2801 32-2861 36-2852 42-2803 47-2858 54-2809 60-2860 66-2819 72-2817 119- 120-2865 140-2839 186-2802	Family Crisis Good Samaritan Global Mission Youth Ministry Dress A Girl Scrip Donations Endowment Grants Stephen Ministry Social Outreach Pastor Appreciation Pastoral Discretionary Anniversaries and Blessings Property Refurbishment KidsChurch - Zozu Council Discretionary	50.00 0.00 0.00 1,894.63 1,524.00 241.43 7,598.00 600.00 420.00 8,000.00 60.00 3,120.00 455.00 0.00 0.00	\$386,488.20
28-2801 32-2861 36-2852 42-2803 47-2858 54-2809 60-2860 66-2819 72-2817 119- 120-2865 140-2839 186-2802 192-2859 194-2815	Family Crisis Good Samaritan Global Mission Youth Ministry Dress A Girl Scrip Donations Endowment Grants Stephen Ministry Social Outreach Pastor Appreciation Pastoral Discretionary Anniversaries and Blessings Property Refurbishment KidsChurch - Zozu Council Discretionary Youth - Hume Lake	50.00 0.00 0.00 1,894.63 1,524.00 241.43 7,598.00 600.00 420.00 8,000.00 60.00 3,120.00 455.00 0.00	\$386,488.20
28-2801 32-2861 36-2852 42-2803 47-2858 54-2809 60-2860 66-2819 72-2817 119- 120-2865 140-2839 186-2802 192-2859 194-2815 202-2803	Family Crisis Good Samaritan Global Mission Youth Ministry Dress A Girl Scrip Donations Endowment Grants Stephen Ministry Social Outreach Pastor Appreciation Pastoral Discretionary Anniversaries and Blessings Property Refurbishment KidsChurch - Zozu Council Discretionary Youth - Hume Lake	50.00 0.00 0.00 1,894.63 1,524.00 241.43 7,598.00 600.00 0.00 420.00 8,000.00 60.00 3,120.00 455.00 0.00 0.00 \$23,963.06	\$386,488.20
28-2801 32-2861 36-2852 42-2803 47-2858 54-2809 60-2860 66-2819 72-2817 119- 120-2865 140-2839 186-2802 192-2859 194-2815	Family Crisis Good Samaritan Global Mission Youth Ministry Dress A Girl Scrip Donations Endowment Grants Stephen Ministry Social Outreach Pastor Appreciation Pastoral Discretionary Anniversaries and Blessings Property Refurbishment KidsChurch - Zozu Council Discretionary Youth - Hume Lake	50.00 0.00 1,894.63 1,524.00 241.43 7,598.00 600.00 0.00 420.00 8,000.00 60.00 3,120.00 455.00 0.00 523,963.06	\$386,488.20
28-2801 32-2861 36-2852 42-2803 47-2858 54-2809 60-2860 66-2819 72-2817 119- 120-2865 140-2839 186-2802 192-2859 194-2815 202-2803	Family Crisis Good Samaritan Global Mission Youth Ministry Dress A Girl Scrip Donations Endowment Grants Stephen Ministry Social Outreach Pastor Appreciation Pastoral Discretionary Anniversaries and Blessings Property Refurbishment KidsChurch - Zozu Council Discretionary Youth - Hume Lake	50.00 0.00 0.00 1,894.63 1,524.00 241.43 7,598.00 600.00 0.00 420.00 8,000.00 60.00 3,120.00 455.00 0.00 0.00 \$23,963.06	\$386,488.20
28-2801 32-2861 36-2852 42-2803 47-2858 54-2809 60-2860 66-2819 72-2817 119- 120-2865 140-2839 186-2802 192-2859 194-2815 202-2803	Family Crisis Good Samaritan Global Mission Youth Ministry Dress A Girl Scrip Donations Endowment Grants Stephen Ministry Social Outreach Pastor Appreciation Pastoral Discretionary Anniversaries and Blessings Property Refurbishment KidsChurch - Zozu Council Discretionary Youth - Hume Lake	50.00 0.00 1,894.63 1,524.00 241.43 7,598.00 600.00 0.00 420.00 8,000.00 60.00 3,120.00 455.00 0.00 523,963.06	\$386,488.20 \$24,758.06
28-2801 32-2861 36-2852 42-2803 47-2858 54-2809 60-2860 66-2819 72-2817 119- 120-2865 140-2839 186-2802 192-2859 194-2815 202-2803	Family Crisis Good Samaritan Global Mission Youth Ministry Dress A Girl Scrip Donations Endowment Grants Stephen Ministry Social Outreach Pastor Appreciation Pastoral Discretionary Anniversaries and Blessings Property Refurbishment KidsChurch - Zozu Council Discretionary Youth - Hume Lake	50.00 0.00 0.00 1,894.63 1,524.00 241.43 7,598.00 600.00 420.00 8,000.00 60.00 3,120.00 455.00 0.00 0.00 \$23,963.06	

If you have any questions regarding contributions or tools for giving, please send an email to financialsecretary@saintjohnsag.com or contact the church office.

In His service, Kerry Wood, Financial Secretary



Attached is the church council approved Saint John's 2021 budget.

The assumptions used to create the 2021 budget are:

- 2% revenue increase
- 3% flood assessment increase
- Health insurance increase of \$2,676
- Committee budgets remain the same as 2020

As I mentioned during the congregational meeting that occurred on August 2, the church did receive a \$29,792 Paycheck Protection Program (PPP) loan. We have expensed all these funds on approved expenditures (payroll and utilities). We are currently waiting for the PPP loan forgiveness application so we can apply to have the loan forgiven.

The 2020 budget had \$72,944 of Thrivent Earned Income (fruit of the tree) earmarked to cover the budget deficit for 2020. Using January through October actual numbers I was able to estimate how the year might finish financially. I currently estimate total deficit spending of about \$33,000 for 2020. Throughout 2020 we have not had to pull any of the budgeted Thrivent Earned Income to help cover expenditures. Once the \$29,792 PPP loan is forgiven we might need only a few thousand dollars from Thrivent to balance 2020.

The 2021 budget is headed in the right direction, as our reliance on the budgeted Thrivent Earned Income has decreased by 20% from 2020.

Blessings,

Brian King Treasurer

# † † † † † † † † † † BUDGET 2021

		n's Luthera Budget Sur			
		Account Code	2020 Budget	2020 Estimated Actuals	2021 Budget
Line	Operating Income		DI BERT		
1	Envelopes	4105	\$349,435	\$365,539	\$372,850
2	Loose Offerings	4107	\$13,917	\$5,000	\$5,100
3	Misc - Services	4109-4129	\$5,567	\$3,899	\$3,899
4	General Fund Other	4200-4272	\$6,954	\$1,540	\$1,500
5	Total GF Offerings (All 4100's)	4105-4202	\$375,873	\$375,978	\$383,349
6	TOTAL INCOM	IE	\$375,873	\$375,978	\$383,349
7	Operating Expenses				
8	Office Expense	5500	\$31,750	\$23,628	\$26,450
9	Staff Payroll & Expenses	5600, 5800,6600	\$315,707	\$299,651	\$317,663
10	Benevolence (10% of 4105,4107,4109)	6700	\$36,335	\$37,279	\$37,795
11	COMMITTEES				
12	Worship and Music	5900	\$2,275	\$730	\$2,275
13	Evangelism/Good News	6000	\$1,600	\$0	\$1,600
14	Stewardship	6100	\$600	\$509	\$600
15	Christian Education	6200	\$6,400	\$4,843	\$6,400
16	Youth Programs	6300	\$3,600	\$2,528	\$3,600
17	Social Ministry	6400	\$1,400	\$1,019	\$1,400
18	Property R&M	6500	\$35,800	\$27,122	\$29,709
19	Utilities (6581, 6582, 6583, 6584)	6580	\$13,350	\$11,715	\$14,085
20	TOTAL EXPENSE	S	\$448,817	\$409,024	\$441,577
21	Thrivent Earned Income	4273	\$72,944	\$33,046	\$58,229
22	SURPLUS / CHALLENGE FACTO	R	\$0	\$0	\$0

	В	C	F	Н	1	J	K	L
2	2021	Saint John's Budget						
3		<b>Summer Data</b>	2018	2019	2020	Jan-Oct 2020	2020	2021
4			Actual	Actuals	Budget	Actuals	Estimated Actuals	Budget
	INICC	ME	Hotaui			11111111		
5	INCC							
6	Acct #	Name						
7		General Fund Offerings	204 507	040.504	240 425	207 504	365,539	372,850
8		Envelopes (Pledged + Est.Unpledged)	361,507 19,272	342,584 13,644	349,435 13,917	307,594 4,935	5,000	5,100
9		Loose Offerings	19,272	13,044	13,917	4,933	0,000	0,100
10 11		Sunday School Initial Offerings Envelopes)	50	54	55	45	45	45
12		Lenten Services	130	04	00	-10	-	
13		Maundy Thursday	110	180	184	180	180	180
14		Good Friday	140	175	179	190	190	190
15		Ash Wednesday	211	442	451	492	492	492
16		Easter	1,760	2,552	2,603	895	895	895
17	4128	Thanksgiving	420	175	179		179	179
18	4129	Christmas	2,067	1,880	1,918	50	1,918	1,918
19	4100	GF Offerings Other	4,000					
20		Total GF Offerings	389,667	361,686	368,920	314,381	374,438	381,849
21								
24		General Fund Other Offerings						
25		Adult Education		50	51			
28		Annual Global Needs Appeal						
29		Endowment Fund	249					12
33	2000000000	Lilies/Poinsettias/Flowers	249					
34 35		Misc. Special Income  Music Ministries	25	20	20			(4)
35 36		Office Donations	640	652	665			
37		Outside Donations	5,415	6,045	6,166	1,080	1,500	1,500
40		Special Events	300	0,010	0,100	,,,,,,	.,,,,,	
41		Staff Gifts	915	1,183				
44		Vacation Bible School	400	50	51			
48		Total GF Other Income	7,944	8,000	6,954	1,080	1,500	1,500
49		Interest Income	45			40	40	
50	4201	Other Income/Tfr from D&M	8,625					
51		Interest & Other Income Totals	8,669			40	40	
52								
53		TOTAL INCOME	406,280	369,686	375,873	315,501	375,978	383,349
54		Est'd Surplus from Previous Yr		-	•			•
55		Gas Company Money (Acct. 2830)			-			
56		INCOME GRAND TOTAL	406,280	369,686	375,873	315,501	375,978	383,349
57								
60	EXP	ENDITURES						
68	Acct #	Name						
69	5500	Office Expense						
70	5504	Bank Charges	430	843	900	871	1,045	1,000
71	5508	Bank Supplies	327	452	250	(*)	•	250
72		Bulletins/Office Supplies	1,876	1,582	1,500	1,002	1,202	1,500
73		Computer Expense	3,589	3,810	3,800	2,633	3,159	3,800
74	-	Council Discretionary Fund	540	1,150	F00	- FE0	- 660	500
75	1	Devotions/New Publication	518	508	500	550	660 11,715	500 11,500
76		Office Equipment R&M	17,683	15,509	16,700	9,763 483	11,715	2,300
78		Paper	3,052 7,770	2,352 4,525	2,500 3,000	2,365	2,838	3,000
		Phone	2,554	2,294	2,600	2,025	2,430	2,600
79	EFFO	- Ustade	2,004		2,000			_,000
79 80	5556 5572		525	1 180		14.		
79		Staff Christmas Total Office Expense	525 38,324	1,180 <b>34,205</b>	31,750	19,690	23,628	26,450

	В	C	F	Н	1	J	K	L
3			2018	2019	2020	Jan-Oct 2020	2020	2021
4			<u>Actual</u>	Actuals	Budget	Actuals	Estimated Actuals	Budget
87	Acct#	<u>Name</u>						
88	5600	Pastor Expense						
89	5605	Pastor Salary	38,750	38,750	43,488	36,240	43,488	43,488
90	5610	Pastor Housing	50,000	50,000	50,000	41,667	50,000	50,000
91	5615	Pastor Auto Allowance	6,000	6,000	6,000	5,000	6,000	6,000
92	5620	Pastor Pension/Disability	9,812	10,042	9,949	8,177	9,812	9,949
95	5635	Health Insurance	32,467	30,448	34,188	24,973	27,135	35,628
96	5640	Senior Pastor Sabbatical			600		*	600
97	5655	Coastal Christian School	6,000	6,000	6,000	5,000	6,000	6,000
99		Total Pastor	143,029	141,240	150,225	121,056	142,435	151,665
100	A 4 #	M	1	1	1			
103	Acct #	Name Name						
104		Director of Youth Ministries	47.007	44.000	45.000	40.000	14 400	15 600
105	5805	Salary / Part Time for 2018 and 2019	17,287	14,200	15,600	12,000	14,400	15,600
109	12	Total Dir. Youth Ministries	20,380	14,200	15,600	12,000	14,400	15,600
113	Acct#	Name						
114	5900	Worship & Music						
115	5904	Acolyte Supplies			50		-	50
116	5906	Advent Night	194	149	150	-		150
117		Altar Guild	432	335	400	56	68	400
118	100000000000000000000000000000000000000	Chancel Choir Supplies	26	267	200	7 <del>4</del> 2		200
119	-	Copyright Fee	294	371	400	379	455	400
120		Handbell Supplies	414	177	150			150
121		Lilies & Poinsettias	641	108				
122		Nursery Supplies	31		75			75
123		Organist Supplies			25		2	25
124		Seasonal Decorations		137	150			150
125		Songfest Supplies	75		50		20	50
126		Sound System/Media Center	20	20	100	65	77	100
127	No. of Contrast of	Special Worship Supplies	527	376	500	108	130	500
128		Tuning and Repair	OL.	160	000	.00	-	
129	100000000000000000000000000000000000000	Ushers		100	25		-	25
132		Total Worship & Music	2,204	2,100	2,275	608	730	2,275
133		Total Worship & music	2,204	2,100	2,210	000	700	
136	Acct#	<u>Name</u>						
137	6000	Evangelism-Good News Team						
138	6010	Care Card Ministry	50		75		*	75
139	6015	Global Mission	569	500	500		-	500
140	6020	Misc/Publicity Expense	54	87	100		-	100
141	6030	Promotional Materials	229	503	200		-	200
142	6035	Postage	50	55	75			75
143	6040	Programs	235	336	250			250
144	6045	AG COC Dues			200		*	200
145	6050	Stephen Ministry	201	185	200		-	200
147		Total Evangelism	1,139	1,665	1,600		-	1,600
148								
151	Acct #	<u>Name</u>						
152	6100	Stewardship						
153	6105	Envelopes/Offering	673	568	500	425	509	500
154	6110	Fall/Spring Emphasis	(48)	136	100		4	100
156		Total Stewardship	625	703	600	425	509	600
157								
158								
161	Acct #	<u>Name</u>						
162	6200	Christian Education						
164	6208	Adult Sunday School			100			100
165	100000000000000000000000000000000000000	Adult/Home/Small Groups/misc	231		150	88	106	150
166		Bible-Bucks	97	102				
		Bibles	221		100			100
167	6224	Dibles						

	В	С		F	Н	1	J	K	L
3				2018 Actual	2019 Actuals	2020 Budget	Jan-Oct 2020 Actuals	2020 Estimated Actuals	2021 Budget
242									
245	6700	Benevolence-Planned							
246	Acct #	Name							
247		Benevolence - Planned (2020 %	s)	38,078	34,727	36,335	31,253	37,054	37,795
248			10	3,070	3,525	3,634	3,228	3,705.39	3,779
249		House of God	6	1,860	2,115	2,180	1,936	2,223.23	2,268
250	6712	LCMC-National	6	1,842	2,115	2,180	1,936	2,223.23	2,268
251	6714	NALC-National	6	3,626	2,115	2,180	1,721	2,223.23	2,268
252	6717	NALC-Ethiopia Church Fund	2	505	929	727	821	741.08	756
253	6722	Coastal Christian Scholarship	4	1,129	1,410	1,453	1,290	1,482.16	1,512
254	6736	China Venture Services	9	2,555	3,172	3,270	2,904	3,334.85	3,402
255	6740	Lutheran Bangladesh Lamb	0	756	1,146		135	135.00	
256	6745	Good Samaritan Non-Member	2	921	741	727	646	741.08	756
257	6765	Lutheran Camping	0	614	705		90	90.00	
258	6775	Iglesias Lutherana SC	25	6,543	7,402	9,084	7,890	9,263.47	9,449
259	6776	Zozu	9	2,690	3,172	3,270	2,904	3,334.85	3,402
260	6783	Family Crisis-Member	1	719	404	363	323	370.54	378
261	6785	People's Kitchen	14	3,070	3,525	5,087	4,339	5,187.54	5,291
262	6795	World Mission Prayer League	0	656	453			-	
263	6796	Slovakia Bible School	3	48	940	1,090	967	1,111.62	1,134
264	6798	Ministry Needs for 2020	3	990	860	1,090	968	1,111.62	1,134
265		Total Benevolence Planned 100	)%	31,593	34,727	36,335	32,099	37,279	37,795
266									
267		TOTAL EXPENSES		443,302	429,234	448,817	343,749	409,024	441,577
268	4273	Earned Income/Thrivent Investr	nent	23,439	59,547	72,944		33,046	58,229
269		SURPLUS / CHALLENGE FACTO	OR	(13,582)	0	Q	(28,248)	Q	Q
270									